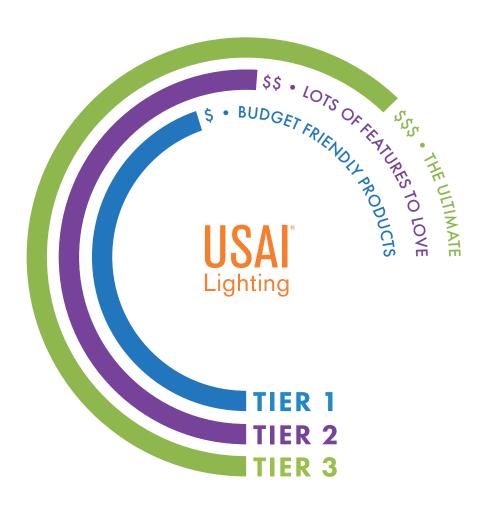
# **Product Tiers Guide**

A Solution for Every Budget



# All I Ever Wanted Is Everything

#### **Engineering For What's Next**

**USAI believes** the specifier should have it all. As a solution-based lighting technology company built on a legacy of innovation, USAI's engineering team designs for the next generation of thinking for lighting spaces, fixtures, and technologies.

Our comprehensive platform of traditional and innovative LED solutions focuses on achieving the perfect balance between color technology, optical design, and superior performance while providing flexibility to address the architectural design and budget challenges of any space across verticals in an ever-changing and dynamic world.

#### Specification Simplified

#### **Product Tiers.**

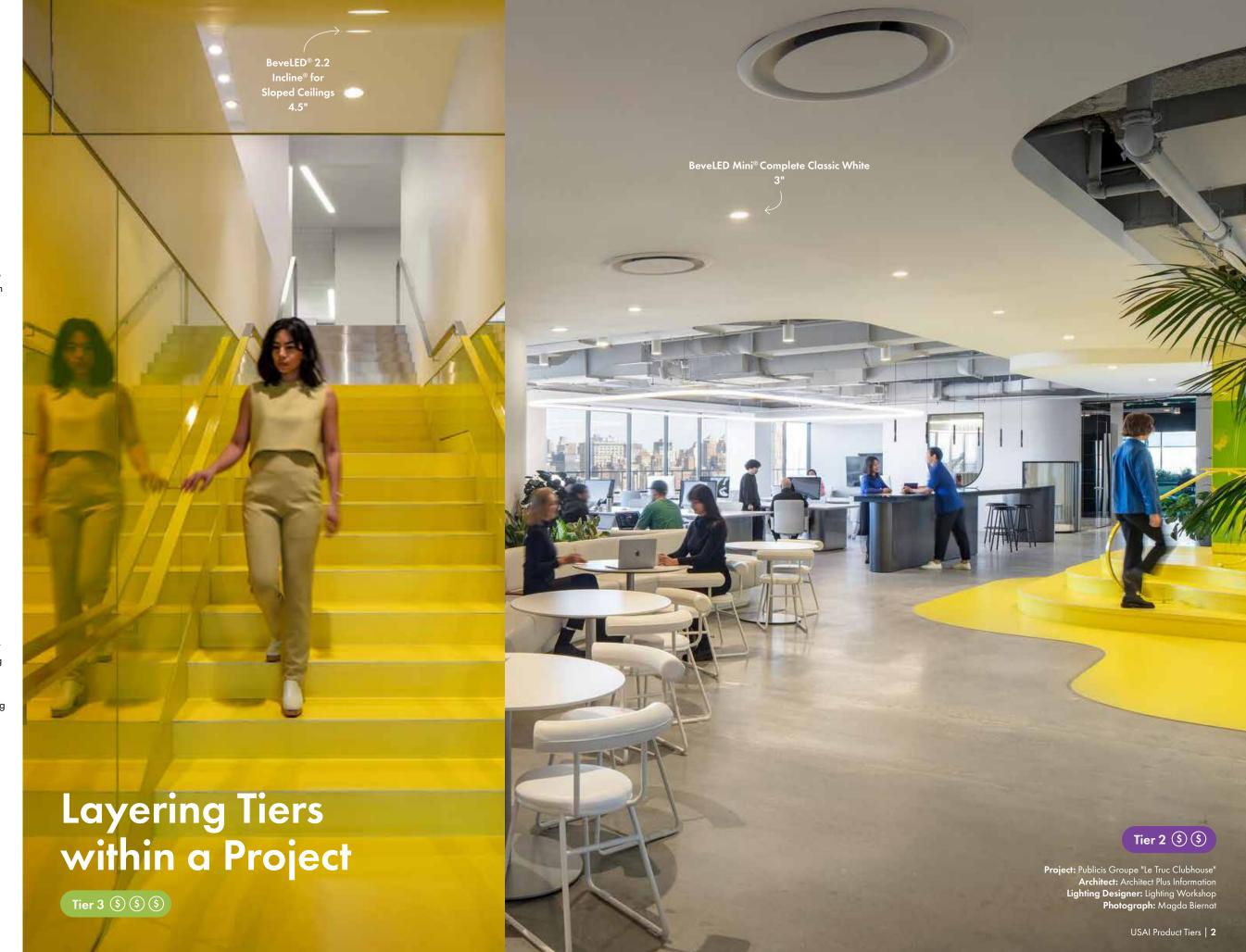
Committed to making the specification process easier, USAI has created a Product Pricing Tier System. This system helps designers understand the cost of fixtures and features from tier to tier.

#### Online Configurable Spec Sheets.

This feature allows specifiers to easily configure USAI products online and generate a spec sheet based on a project's product specification. Using an ordering table similar to USAI's existing static PDF spec sheets, and logic built into the system, chances of errors are significantly reduced during the specification process.

#### **Providing:**

- Customized Spec Sheets
- Shorter Spec Sheets
- Option to Input Labels (project, specifier, fixture type, and notes)
- Smart Logic Only Offering Accurate
   Combinations
- Option to Have Custom Spec Sheet Emailed to You



# Which USAI Lighting Product is Right For Your Project?

**USAI Lighting's** expansive product portfolio provides a solution for every project need and budget. Specify across tiers to meet budget requirements while maintaining a consistent roomside appearance.



TIER 1  \$ Budget Friendly.	TIER 2  \$ \$  Lots to Love.	TIER 3  \$ \$ \$  The Ultimate.
the LittleOnes® Micro	the LittleOnes® Zepto®	
	Micro Multi-Cell	
SliverLED® Primary® NXT		
	the LittleTwos™ Pinhole the LittleTwos™ Cylinder	
BeveLED Mini® Primary® NXT BeveLED® Mini Primary® Retrofit	BeveLED Mini® Basic BeveLED Mini® Basic Pancake® BeveLED Mini® Complete • Classic White®	BeveLED Mini® Complete  • Warm Glow® Dimming  • Color Select®  • Infinite Color+®  TrueZero360®
BeveLED® 2.2 Primary®NXT	BeveLED® 2.2 Basic	BeveLED® 2.2 Complete BeveLED® 2.2 Glow BeveLED® 2.2 Doubles
		BeveLED Block®
		BeveLED® 5.0
Primary® NXT Cylinder	the LittleTwos™ Cylinder BeveLED Mini® Cylinder	Micro Multi-Cell Pendant BeveLED® 2.2 Cylinder
	PoE Lighting Trimless Acoustical Lighting Basic BeveLED® 2.2 Basic for 6" TechZone®	Trimless Acoustical Lighting Complete  USAI® for WoodWorks®  USAI® for MetalWorks™  Connect for Intersection Downlighting  Connect for 4" TechZone®  BeveLED® 2.2 for 6" TechZone®  USAI® for Turf Design





3 | USAI Product Tiers USAI Product Tiers

#### **Surface Mounts**



### **Budget Friendly.**

Tier 1 products allow specifiers to achieve USAI's refined aesthetic for budget-conscious projects and spaces.



Low Cost



High CRI Options Available



Quick Ship Options Available



NOTE Specific drivers, finishes and accessories chosen may cause pricing to exceed Tier's base line.

on our website!



#### the LittleOnes® Micro

**FEATURES** 

1.25" Aperture

Up to **800** Delivered Lumens

Sauare + Round







Trimmed, Trimless, Millwork

Retrofit, New Construction, Insulation Contact and Chicago Plenum Housing Options

Multiple Fixture to **Driver Options** 

7W, 9W

25° - 50° Beam Options



Classic White®



Dim-to-Warm +

T24/JA8





Declare Label Red



#### BeveLED Mini® Primary® NXT

**FEATURES** 

3" Aperture

Up to **1400** Delivered Lumens

Square + Round







Trimmed, Trimless

New Construction and Insulation Contact **Housing Options** 

9W, 15W

25° - 50° Beam Options



Classic White®



Dim-to-Warm



T24/JA8



= Quick Ship Options

Dim-to-Warm +



#### BeveLED® 2.2 Primary® NXT

**FEATURES** 

4.5" Aperture

Up to **2300** Delivered Lumens

Square + Round



Adjustable Downlight



Wall Wash

Trimmed, Trimless, Millwork

New Construction and Insulation Contact **Housing Options** 

9W, 15W, 20W, 29W

20° - 55° Beam Options



Classic White®



T24/JA8





#### **Primary® NXT** Cylinder

**FEATURES** 

3.5" Aperture

Up to **1375 Delivered Lumens** 

Round



Downlight

Cable, Pendant Stem, Surface-Mounted and Conduit Cutout Options

9W, 15W

35° - 65° Beam Options



Classic White®

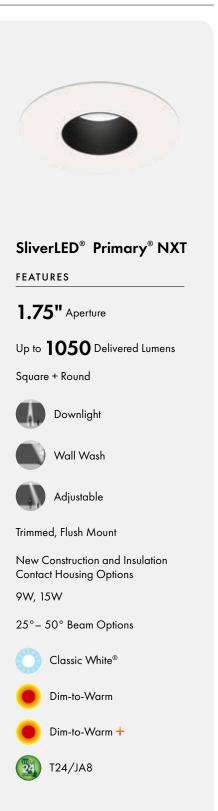


Dim-to-Warm +



5 | USAI Product Tiers





# Tier 1 Features

#### PERFORMANCE

Over **2300** Delivered Lumens

#### LED COLOR CHOICES

Classic White® 2700K, 3000K, 3500K, 4000K 80+ and 90+ CRI





#### SHAPES

Round and Square Recessed Round Pendants and Surface Mounts

#### TRIMS & FINISHES

Trimmed, Trimless, Millwork Standard USAI Finishes

#### HOUSINGS

New Construction and IC Housings

#### **FUNCTIONALITY**

Recessed: Downlight, Adjustable, Wall Wash

Surface Mounts and Pendants: Downlight

#### DIMMING

0-10V and Phase Dimming Down to 1%

#### CODE COMPLIANCE



T24/JA8 Options



□ Dry/Damp/Wet Locations



Quick Ship within 10 Days for Select Products



#### **Surface Mounts**



#### the LittleOnes® Zepto®

**FEATURES** 

**1** Aperture

Up to 1100 Delivered Lumens

Round



Downlight



Wall Wash

Trimmed, Trimless, Millwork

New Construction, Insulation Contact

Multiple Fixture to **Driver Options** 

7W, 9W, 11W, 15W

30 °- 45° Beam Options



Classic White®

T24/JA8



Declare Label Red List Approved



#### the LittleTwos™ **Pinhole**

FEATURES

2" Aperture

Up to **2000 Delivered Lumens** 

Square + Round



Downlight



Wall Wash



Adjustable

Trimmed, Trimless, Millwork

Retrofit, New Construction, Insulation Contact and Chicago Plenum Housing Options

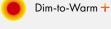
Multiple Fixture to **Driver Options** 

7W, 9W, 11W, 15W, 20W

10°-65° Beam Options













#### BeveLED Mini® Basic Pancake®

All-In-One Adjustable

FEATURES

3" Aperture

Up to **1400 Delivered Lumens** 

Square + Round



Adjustable Downlight



Wall Wash

Trimmed, Trimless, Millwork

SuperFlat Adjustable, SuperFlat Insulation Contact Rated Housing Options

Multiple Fixture to **Driver Options** 

9W, 15W

20° – 50° TIR Optics Beam Options



Classic White®





T24/JA8



#### the LittleTwos™ Cylinder

**FEATURES** 

2" Aperture

Up to 1050 Delivered Lumens

Round



Wall Wash



Adjustable

Cable, Pendant Stem, Surface-Mounted and Conduit Cutout Options

7W, 9W, 11W, 15W

15° – 70° Beam Options











Tier 2

Lots to Love. Easy on Budget.

Tier 2 offers the best of both worlds: a range of beam spreads,

trim styles, and dimming options to satisfy a broad selection of design needs, yet economically priced to satisfy competitive

project requirements.

**More Housings** 

**More Light Output** 

**More Fixture Families** 

**More Driver Options** 

 $\oplus$ 

NOTE Specific drivers, finishes and accessories chosen may cause pricing to exceed Tier's base line

**SCAN FOR** more Tier 2 details on our website!

11 | USAI Product Tiers USAI Product Tiers | 12

#### **Surface Mounts** Recessed







#### the LittleOnes® Micro Double

**FEATURES** 

**1.25**" Aperture x2

Up to 1600 **Delivered Lumens** 

Square + Round



Downlight -Double or Combo with Wall Wash



Wall Wash-Double or Combo with Downlight



Adjustable Double

Trimmed, Trimless

Integral and Remote Driver Housing Option for New Construction

14W-18W

25° - 50° Beam Options





Declare Label Red



List Approved





Micro Multi-Cell 2-cell, 4-cell, 6-cell, 8-cell, 12-cell

FEATURES

**1.25**" Aperture

Up to **3125** Delivered Lumens

Rectilinear



Downlight



Wall Wash



Adjustable

Trimmed, Trimless, Millwork

Remote Driver, Integral **Driver Housing Options** 

8W, 13W, 21W, 27W, 41W

30° – 50° Beam Options

Classic White®



#### **BeveLED Mini®** Basic

**FEATURES** 

3" Aperture

Up to **1200 Delivered Lumens** 

Square + Round



Downlight



Wall Wash



Trimmed, Trimless, Millwork

Adjustable

New Construction, Insulation Contact, Chicago Plenum Housing Options

9W, 15W

20° - 50° Beam Options



Classic White®



Dim-to-Warm



Dim-to-Warm +



T24/JA8



#### BeveLED Mini® Complete

**FEATURES** 

3" Aperture

Up to 2025 **Delivered Lumens** 

Square + Round



Downlight



Wall Wash



Adjustable

Trimmed, Trimless, Millwork

Flat, Flat Adjustable, New Construction, Insulation Contact, Chicago

9W, 15W, 20W

15° – 65° Beam Options

Plenum Housing Options



Classic White®



Declare Label Red List Approved



4.5" Aperture

Up to **2250** Delivered Lumens

Square + Round





Wall Wash



Adjustable



Trimmed, Trimless, Millwork

New Construction Narrow Width, New Construction, Chicago Plenum, Insulation

**Contact Housing Options** 

9W, 12W, 16W, 24W

25° – 90° Beam Options



Classic White®



#### **BeveLED Mini®** Cylinder

FEATURES

3.5" Aperture

Up to **2025 Delivered Lumens** 

Square + Round



Downlight



Wall Wash



Adjustable

Cable, Pendant Stem, Surface-Mounted and

Conduit Cutout Options

9W, 15W, 20W

15° - 65° Beam Options

Classic White®



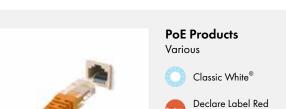
Warm Glow® Dimming

Color Select®

Tunable White



Infinite Color+®



#### **Armstrong® Ceiling Solutions**



**Integrated Solutions** 

**Trimless Acoustical Lighting** BeveLED Mini® and BeveLED® 2.2 Basic

List Approved



Classic White®



BeveLED® 2.2 Basic for 6" TechZone®



Classic White®

13 | USAI Product Tiers

# Tier 2 Features

**Everything in** Tier 1 +

PERFORMANCE

Up to **2250** Delivered Lumens

SHAPES

Square Pendants and Surface Mounts

TRIMS & FINISHES

Deep Regress, Cross Baffle Anodized Finishes

HOUSINGS

Shallow Housings Under 2"

**FUNCTIONALITY** 

Wall Wash Pendants and Surface Mounts

DIMMING

More Dimming Options

#### CODE COMPLIANCE



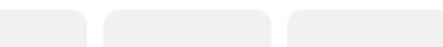
CP Chicago Plenum

Declare Label Red List Approved

#### **INTEGRATED SOLUTIONS**

Trimless Acoustical Lighting Basic BeveLED® 2.2 Basic for 6" TechZone® PoE Options







#### BeveLED Mini® Complete

**FEATURES** 

3" Aperture

Up to **2025** Delivered Lumens

Square + Round





Wall Wash



Adjustable

Trimmed, Trimless, Millwork

Flat, Flat Adjustable, New Construction, Insulation Contact, Chicago Plenum Housing Options

9W, 12W, 15W, 18W, 20W

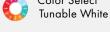
15° - 65° Beam Options



Classic White® Warm Glow®



Dimmina Color Select®





T24/JA8



Declare Label Red List Approved



FEATURES

3" Aperture

Up to **2575** Delivered Lumens

Square



Downlight



Wall Wash



Trimmed, Trimless, Millwork

Flat, Flat Adjustable, New Construction, Insulation Contact, Chicago Plenum Housing Options

9W, 12W, 15W, 18W, 20W, 29W

20° - 60° Beam Options



Classic White®



Warm Glow® Dimming



Color Select® Tunable White



Infinite Color+®



T24/JA8



#### BeveLED® 2.2 Complete

**FEATURES** 

4.5" Aperture

Up to **3450** Delivered Lumens

Square + Round



Downlight



Wall Wash



Adjustable

Trimmed, Trimless, Millwork

Flat, Flat Adjustable, New Construction, Narrow Width, Insulation Contact, Chicago Plenum Housing Options

9W, 12W, 16W, 24W, 32W, 33W, 36W

10° - 90° Beam Options



Classic White®



Dimming



Color Select® Tunable White



Infinite Color+®



T24/JA8



Declare Label Red List Approved

**Surface Mounts** 



#### **BeveLED Mini®** Adjustable Cylinder

FEATURES

3.5" Aperture

Up to **1950 Delivered Lumens** 

Round



Adjustable

Surface Mounted with Integral and Remote **Driver Options** 

9W, 12W, 15W, 18W, 20W

15° - 65° Beam Options



Warm Glow® Dimmina



Color Select® Tunable White



Infinite Color+®



Tier 3

Powerful and versatile, our most comprehensive offering provides

including our extensive range of housing options to fit nearly every

and color options, numerous trim styles and a wide range of beam

plenum and ceiling type imaginable, extensive range of wattage

All I Ever Wanted Is Everything

The Ultimate Options.

angles and lenses.

**All Led Color Choices** 

**All Housing Options** 

Latest Innovative Trends and Styles

#### **Surface Mounts** Recessed





#### BeveLED® 2.2 **Doubles**

**FEATURES** 

**4.5"** Aperture x2

Up to **5500**Delivered Lumens

Square + Round



Adjustable

Trimmed, Trimless

New Construction Double Head Housing

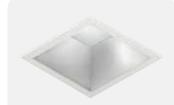
9W, 12W, 16W, 24W, 33W

10° - 85° Beam Options



Classic White®





BeveLED® 5.0

FEATURES

**6**" Aperture

Up to **6025** Delivered Lumens

Square + Round





Wall Wash



Adjustable

Trimmed, Trimless, Millwork

New Construction Housing

40W, 60W, 80W

10° - 90° Beam Options



Classic White®



Warm Glow®



Color Select® Tunable White



**Micro Pendant** 2-cell, 4-cell, 6-cell, 8-cell, 12-cell FEATURES

1.25" Aperture

Multiple Fixture to **Driver Options** 

Up to **3125** Delivered Lumens

Rectilinear





Wall Wash

Pendant Stem and Conduit Cutout Options

8W, 13W, 21W, 27W, 41W

35° - 50° Beam Options



Classic White®



BeveLED Block®

FEATURES

5" Aperture

Up to **2050**Delivered Lumens

Square + Round



Downlight



Wall Wash

Cable, Pendant Stem, Surface-Mounted and Conduit Cutout Options

9W, 12W, 16W, 24W

25° – 90° Beam Options



Classic White®



Warm Glow®



T24/JA8



BeveLED® 2.2 Cylinder

FEATURES



Up to **3450** Delivered Lumens

Round



Downlight



Wall Wash



Adjustable



9W, 12W, 16W, 24W, 32W, 33W, 36W

25° - 90° Beam Options



Classic White®



Warm Glow® Dimming



Infinite Color+®

Color Select® Tunable White



#### **Solutions for Unique Design Challenges**

**BeveLED Mini®** + BeveLED® 2.2 Incline® for **Sloped Ceilings** 

**FEATURES** 

3", 4.5" Aperture

Up to **1900**Delivered Lumens - 3"

Up to **2975** Delivered Lumens - 4.5"

Square + Round



Trimmed, Trimless, Millwork

New Construction, Chicago Plenum, Insulation Contact Housing Options

9W, 12W, 15W, 16W, 18W, 20W, 24W, 32W, 33W, 36W

25° – 70° Beam Options



Classic White®



Warm Glow® Dimming



Color Select® Tunable White



Infinite Color+®







#### BeveLED® 2.2 Glow

**FEATURES** 

4.5" Aperture

Up to **2425**Delivered Lumens

Square + Round



Trimmed, Trimless, Millwork

Flat, New Construction, Narrow Width, Insulation Contact, and Chicago Plenum Housing Options

9W, 12W, 16W, 24W, 32W, 33W, 36W

Narrow, Medium Beam Options



Classic White®



Color Select® Tunable White



Infinite Color+®



Declare Label Red List Approved



**Integrated Solutions** 

#### **PoE Products**









**Trimless Acoustical** Complete BeveLED Mini® BeveLED® 2.2











**USAI®** for WoodWorks® Micro, BeveLED Mini®,

BeveLED® 2.2



















**Connect for Intersection** Downlighting BeveLED Mini®









**USAI®** for Turf **Port and Urban Acoustical Tiles** BeveLED Mini®, BeveLED® 2.2

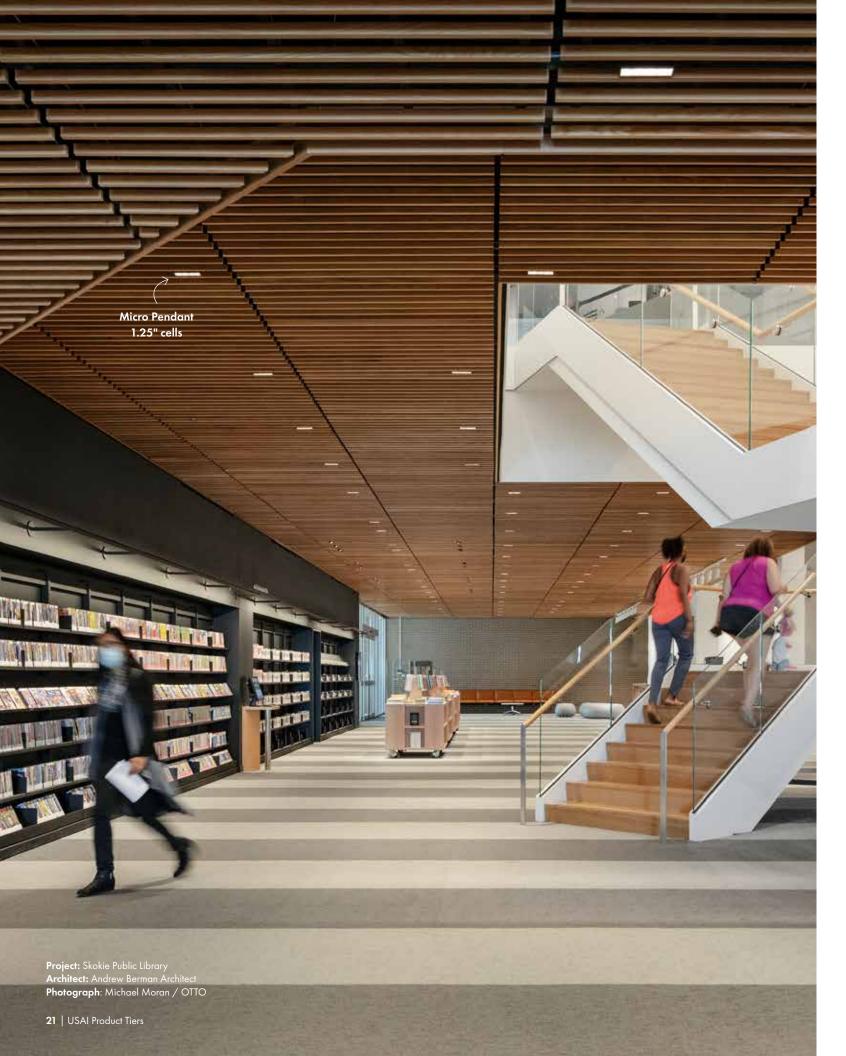












# Tier 3 Features

Everything in Tier 1 & 2 +

#### PERFORMANCE

Up to **6025** Delivered Lumens

#### LED COLOR CHOICES

Warm Glow® Dimming

Color Select® Tunable White

( Infinite Color+®

#### TRIMS & FINISHES

Glow Glass Trims Custom Colors Natatorium Corrosion Resistance

#### HOUSINGS

All Housing Options Including Sloped Ceilings

#### FUNCTIONALIT

Adjustable Pendants and Surface Mounts

#### DIMMIN

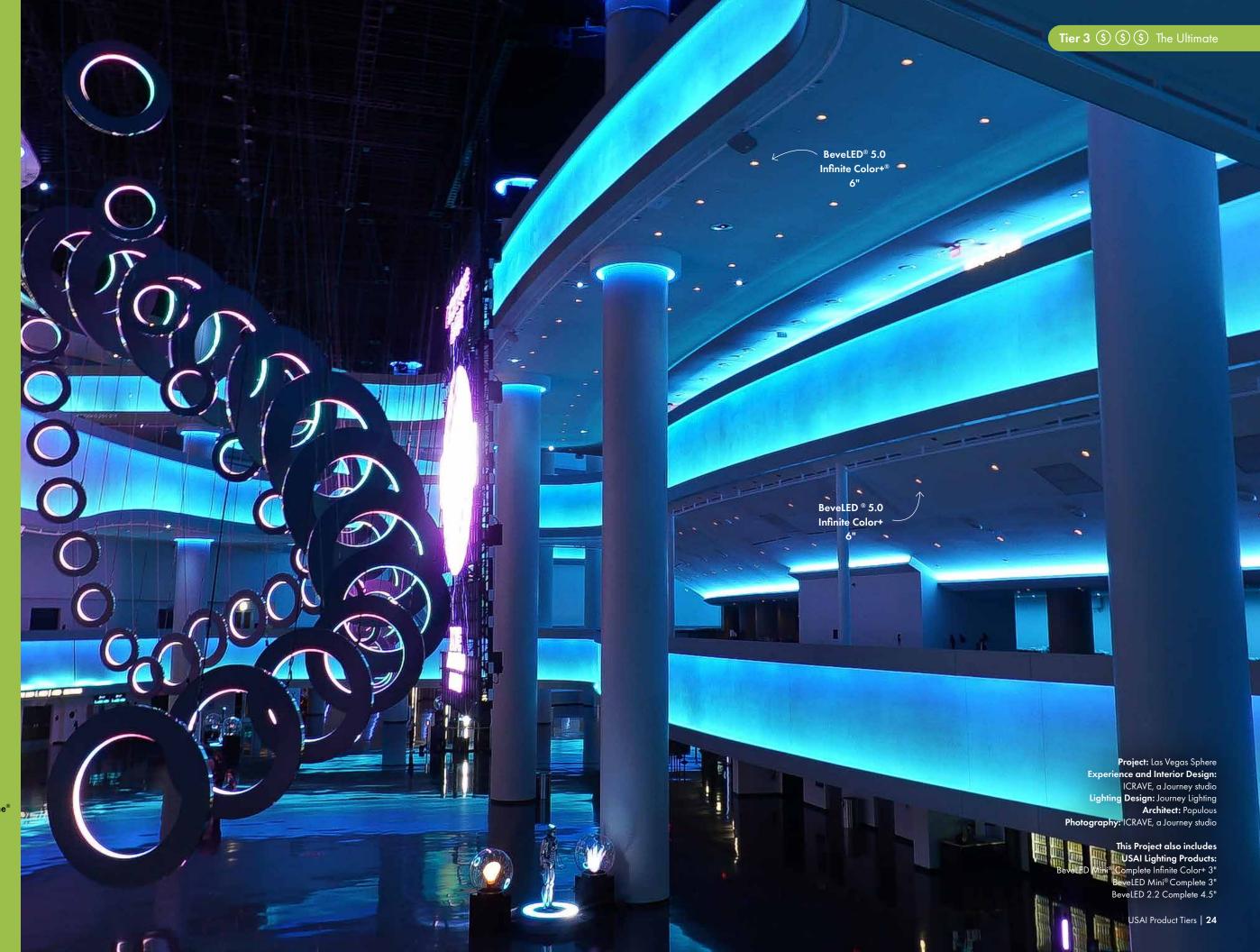
All Dimming Including DALI, DMX Down to .1%

#### CODE COMPLIANCE

**Emergency Battery Options** 

#### **INTEGRATED SOLUTIONS**

Trimless Acoustical Lighting Complete
More USAI® for WoodWorks®
More USAI® for MetalWorks™
Connect for Intersection Downlighting
Connect for 4" TechZone®
BeveLED® 2.2 Complete for 6" TechZone®
USAI for Turf Design



# Consider The Color of Light As An

### **Essential Design Element**

Light is equally as precious as the finishes and materials in a room. Every space, object, or task has an ideal shade of light to be lit by. Choosing the right light can make everything, everyone, and the experience extraordinary. USAI Lighting engineers are the trailblazers who innovated new possibilities and tools that were never before available – offering color temperatures ranging from 2200K to 6000K. These patented technologies provide design opportunities only limited by the imagination and include, Classic White<sup>®</sup>, Color Select<sup>®</sup>, Warm Glow® Dimming, and Infinite Color+®.

#### Guide to USAI LED Color Choices Color Temperature Matters. What's right for your project?



Classic White<sup>®</sup>

LED lights with exquisite dimming.

Tier 1 2 3

**EXPERIENCE** Color Consistency and Premium Performance **CLIENT REQUIREMENTS** Clients looking for beautiful consistent/static



Color Select® Tunable White®

**EXPERIENCE** Daily Light Cycle Mimicking Outdoor Natural Light **CLIENT REQUIREMENTS** Clients interested in bringing the outdoor light cycle inside for wellbeing benefits and personalized environments.



Warm Glow® Dimming

Tier

**EXPERIENCE** Uncompromised, Patented, Traditional Warmth in an LED **CLIENT REQUIREMENTS** Clients who love their traditional light sources (halogens and incandescent) and want the same warmth and dimming experience with their LED.

🥮 Dim-to-Warm & Dim-to-Warm 🛨

Tier 1 2



**EXPERIENCE** Warmth in an LED

**CLIENT REQUIREMENTS** Clients requiring warm dimming options for budget-friendly and competitive projects.



Infinite Color+®

**EXPERIENCE** Experience Full Spectrum WRGB with Personalized Whites, Saturated Hues, Soft Pastels and Everything In Between.

**CLIENT REQUIREMENTS** Clients looking for the ultimate in dynamic lighting with the greatest flexibility – from bespoke experiences, to perfectly match layers of light from other fixtures.

# **Warm Dimming Tiers** Warmth for Every Budget

USAI's Warm Dimming offerings provide a tiered selection based on color quality, dimming options, performance, and price.

Created to meet the needs for every project and budget, specifiers now have two Dim-to-Warm options in addition to USAI's proprietary Warm Glow® Dimming. Warm Glow Dimming remains the industry's best LED option to match incandescent dimming. When on a budget, use Dim-to-Warm to achieve dimmed warmth without reaching candlelit levels.



Color at USAI.

#### Dim-to-Warm

3000K Dims to 1800K

Provides standard LED warmth

90+ CRI

Good Color Consistency 3-Step MacAdam Ellipse

Tier 1 (§

Tier 2 (\$) (\$)

#### Dim-to-Warm +

3000K Dims to 2000K

A more natural warm dimming option that is close to incandescent

90+ CRI

Good Color Consistency 3-Step MacAdam Ellipse

Tier 1 (\$

Tier 2 (\$) (\$)

Only LED that Mimics an Incandescent

Warm Glow® Dimming

3000K or 2700K Dims to 2200K

USAI's proprietary LED technology provides a perfect match to incandescent dimming

80+ and 90+ CRI

**Best Color Consistency** 2-Step MacAdam Ellipse

Tier 3 (\$) (\$)

CREDITS CLOCKWISE ON LEFT Project: GM Building **Lighting Designer:** One Lux Studio **Architect:** Fogarty Fingers Architecture Photograph: Caprice Johnson

Project: Cherry Hills Country Club **Architect:** Mark Finlay Architects Interior Design: Tom Hoch Photograph: Brian Walters

**Project:** Las Vegas Sphere **Experience and Interior Design:** ICRAVE, a Journey Company Lighting Designer: Journey Lighting **Architect:** Populous Photography: ICRAVE, a Journey company

**Project:** Private Residence Interior Design: KA Design Group

25 | USAI Product Tiers USAI Product Tiers | 26

### **A Solution for Every Budget**

	Tier 1 (\$) Budget Friendly.	Tier 2 \$ \$ Lots to Love.	Tier 3 (\$) (\$) (\$) The Ultimate.
Features		Everything in Tier 1 +	Everything in Tier 1 & 2 +
Performance	Up to <b>2300</b> Delivered Lumens	Up to <b>3125</b> Delivered Lumens	Up to <b>6025</b> Delivered Lumens
LED Color Choices	Classic White®  2700K, 3000K, 3500K, 4000K  80+ and 90+ CRI  Dim-to-Warm  Dim-to-Warm+	Same As Tier 1 Options =	Warm Glow® Dimming Color Select® Tunable White Infinite Color+®
Shapes	Round and Square Recessed Round Pendants and Surface Mounts	Square Pendants and Surface Mounts  Multi-Head Recessed Fixtures  Square Multi-Cell	-
Trims & Finishes	Trimmed, Trimless, Millwork White and Black	Deep Regress, Cross Baffle Powdercoat Painted and Anodized Finishes	Glow Glass Trims Custom Colors Natatorium Corrosion Resistance
Housings	Standard Housings Under 4.5" Height IC Housings	Shallow Housings Under 2" Height CP Housings	All Housing Options Including Sloped Ceilings Steam Rooms and Saunas
Functionality	Recessed: Downlight, Adjustable, Wall Wash Pendants/Surface Mounts: Downlight	Pendants/Surface Mounts: Wall Wash	Pendants/Surface Mounts: Adjustable
Dimming	0-10V and Phase Dimming Down to 1%	More Dimming Options	All Dimming Including DALI, DMX Down to .1%
Code Compliance	T24/JA8 Options  Declare Label Red List Approved  Dry/Damp/Wet Locations	CP Chicago Plenum	Emergency Battery Options
Shipping	Quick Ship Within 10 Days  Available for Select Products	Standard Lead Times (2 - 4 weeks)	Made to Order (Varies)
Integrated Solutions		Trimless Acoustical Lighting Basic BeveLED® 2.2 Basic for 6" TechZone® PoE Options	Trimless Acoustical Lighting Complete  USAI® for WoodWorks™  USAI® for MetalWorks™  Connect for Intersection Downlighting  Connect for 4" TechZone®  BeveLED® 2.2 Complete for 6" TechZone®  USAI® for Turf Design

